



Board of Aldermen Request for Action

MEETING DATE: 8/28/2023

DEPARTMENT: Public Works

AGENDA ITEM: Resolution 1255 – Authorization of Purchase of Winter Materials

REQUESTED BOARD ACTION:

Motion to approve Resolution 1255, authorizing the purchase of winter materials from Central Salt, LLC for the 2023-2024 winter season.

SUMMARY:

In an effort to prepare for the upcoming winter season, the streets division is seeking approval to purchase road salt for snow removal and authority from the Board of Aldermen to purchase winter materials as depleted.

Staff recommends using Central Salt LLC. as the salt provider. This provider is part of the Mid-America Regional Council's (MARC) Cooperative Agreement. The City's purchasing policy allows the City to participate in cooperative purchasing agreements. The City of Smithville is listed in the contract. The Board of Aldermen accepted the cooperative purchasing agreement on October 19, 2021. There was an increase in the cost per ton for road salt. The price for the agreement is now \$77.01 per ton. In 2022, the pricing was \$74.77.

The streets division anticipates ordering approximately 350 tons of salt for the season. This amount could vary based on the nature of the winter season.

PREVIOUS ACTION:

Board approved Resolution 990 on October 19, 2021 accepted the Mid-America Regional Council's Cooperative agreement and authorized the purchase of winter materials.

Board approved Resolution 1099 on August 16, 2022 authorizing the purchase of winter materials from Central Salt LLC, a provider from MARC's Cooperative agreement.

POLICY OBJECTIVE:

N/A

FINANCIAL CONSIDERATIONS:

This expense is accounted for in the FY23 Budget funded by the Transportation Sales Tax at the amount of \$36,000.

ATTACHMENTS:

- | | |
|--|--|
| <input type="checkbox"/> Ordinance | <input checked="" type="checkbox"/> Contract |
| <input checked="" type="checkbox"/> Resolution | <input type="checkbox"/> Plans |
| <input type="checkbox"/> Staff Report | <input type="checkbox"/> Minutes |
| <input type="checkbox"/> Other: | |

RESOLUTION 1255

A RESOLUTION AUTHORIZING THE PURCHASE OF WINTER MATERIALS FROM CENTRAL SALT, LLC FOR THE 2023-2024 WINTER SEASON.

WHEREAS, the City's Purchasing Policy allows the City to participate in Cooperative Purchasing agreements; and

WHEREAS, the City wishes to continue to participate in this contract.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF ALDERMEN OF THE CITY OF SMITHVILLE, MISSOURI:

THAT the purchase of salt is hereby awarded to Central Salt, L.L.C. in the amount of \$77.01 per ton.

PASSED AND ADOPTED by the Board of Aldermen and **APPROVED** by the Mayor of the City of Smithville, Missouri, the 28th of August 2023.

Damien Boley, Mayor

ATTEST:

Linda Drummond, City Clerk



NOTICE OF MARC/KCRPC CONTRACT MODIFICATION
DATED: June 29, 2023

Bid Title:	Yearly Contract for Snow & Ice Control Materials
Bid/Contract No.	87 (4R)
Contract Modification No.:	9
Contract Period:	6/1/19 to 5/31/20
Contract Renewal:	6/1/20 to 5/31/21
Contract Renewal:	6/1/21 to 5/31/22
Contract Extension:	6/1/22 to 6/30/22
Contract Renewal:	7/1/22 to 5/31/23
Contract Extension:	6/1/23 to 6/30/23
Contract Renewal:	7/1/23 to 6/30/24

CONTRACTOR:

Lori Young
Customer Service Supervisor
Central Salt, L.L.C.
1420 State Highway 14
Lyons, Kan., 67554

P. 620-257-5626 ext. 505
F. 620-257-5052
Email: lyoung@centralsalt.com

MODIFICATION TO ORIGINAL CONTRACT:

The original contract issued June 1, 2019, is revised as follows:

MARC/KCRPC and Participants do hereby accept your offer to renew the contract with the average 5.66 percent increase for straight salt and Snowslicer.

This is the fourth and final renewal option available. Salt

- Bulk Deicer \$77.01 per ton, delivered, 25 ton minimum.
- Snowslicer \$91.31 per ton, delivered, 25 ton minimum.

By:

David Warm, Executive Director
Mid-America Regional Council

By:

Lori Young
Central Salt, L.L.C.

07/25/2023

Date:

07/26/2023

Date:

Copy to: Contractor / Public Contract Database / Bid File
Participants – Jackson County, Lee's Summit, North Kansas City, Parkville, Platte City,
Riverside, University Health - HSD and Lakewood, Smithville, Edwardsville, Olathe,
Weston, and Liberty Hospital.

BID/CONTRACT # 87 (4R) SALT & DEICERS
Effective 7/1/23 to 5/31/24 Modification 9
No renewal options remaining.



				CENTRAL SALT LLC	
Item #	Description	Unit	Est. Qty.	Unit Price	
1	Salt, straight	Ton	12,100	77.01	
	Jackson County	4,000			
	Lee's Summit	5,000			
	North Kansas City	500			
	Parkville	400			
	Platte City	150			
	Riverside	1,100			
	University Health - Health & Science District (HSD)	100			
	University Health - Lakewood	250			
	Smithville	350			
	Edwardsville, Kansas	250			
2	ClearLane® enhanced de-icer / Snowslicer	Ton	1,045	91.31	
	Lee's Summit	500			
	Liberty Hospital	175			
	Olathe	250			
	Weston	120			
MINIMUM DELIVERY, IF ANY				25 Tons	
PAYMENT, NET 30, DISCOUNTS?				Net 30, no discount	
OFF SHELF DISCOUNT?				No	
MAXIMUM PERCENTAGE ALLOWED OVER ESTIMATED TONNAGE				20%	
DELIVERY RATE OUTSIDE 50 MILE RADIUS OF METRO		51-100	miles	\$	3.50 Per mile
		101-150	miles	\$	4.00 Per mile
		151-200	miles	\$	4.50 Per mile
DELIVERY TIME PRE-SEASON (BEFORE NOV 15)				10	Business Days
DELIVERY TIME PRE-SEASON, NON EMERGENCY (AFTER NOV 15)				10 to 15	Business Days
DELIVERY TIME EMERGENCY				10	Business Days
PICK UP AT LOCATION				"N/A"	
AVERAGE TON LOAD OF TRUCKS				25 Tons	
FACILITY LOCATION				1420 State Highway 14, Lyons, Kan., 67554	
OPERATION HOURS				6:00 a.m. to 10 p.m. Mon-Fri	
FACILITY - SALT PRODUCTION				1420 State Highway 14, Lyons, Kan., 67554	
ONLINE ORDERING AVAILABLE				No	
PROCUREMENT CARDS ACCEPTED				No	
COOPERATIVE PURCHASING ALLOWED?				No	